

## SAP ERP Project Management Service

At Luxor, we understand the impact of unsuccessful projects on today's business. Our consultants specialize in delivering projects on time and on budget, without increasing risk.

According to analyst firm Gartner, approximately 55 to 75 percent of all ERP projects fail to meet their stated objectives, despite the industry's focus on delivering better customer service and advanced IT systems.

The top 5 reasons were:

- Poor project management practices
- Lack of proper requirements gathering
- Insufficient stakeholder management
- No independent quality assurance
- Unsuitable or poor project governance and project controls

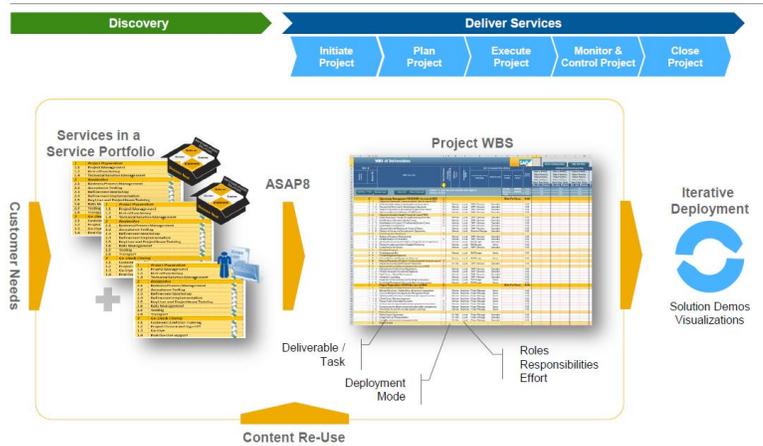
Seldom is technology the issue. In fact, according to Gartner's latest "Magic Quadrant," SAP ERP is the leader in the ERP both market perception and market share.

However, they have stated, "A number of strategy changes make it difficult for companies to build consistent long-term road maps for their SAP environment. They need to be prepared to cope with short-term changes, for example, by adopting shorter implementation and deployment cycles."

## SAP ASAP Methodology v8

### How we Deliver

Clear Work Breakdown and Assignment



SAP leverages a core set of methodologies and tools designed to deliver rapid, reliable results, and to help our customers get the most from their solutions. These include the ASAP Methodology framework (content the project team follows to implement SAP software efficiently), and the SAP Solution Manager application management suite.

ASAP methodology framework v8 adds prescriptive guidance to the methodology through detailed description of tasks including accountability for their completion. This harmonized structure enables both project leaders and project teams to focus on information that is highly relevant for their role. ASAP methodology framework v8 contains comprehensive description of deliverables and associated tasks, thus connecting the project management view with subject matter expert needs.

## SAP ERP Project Management

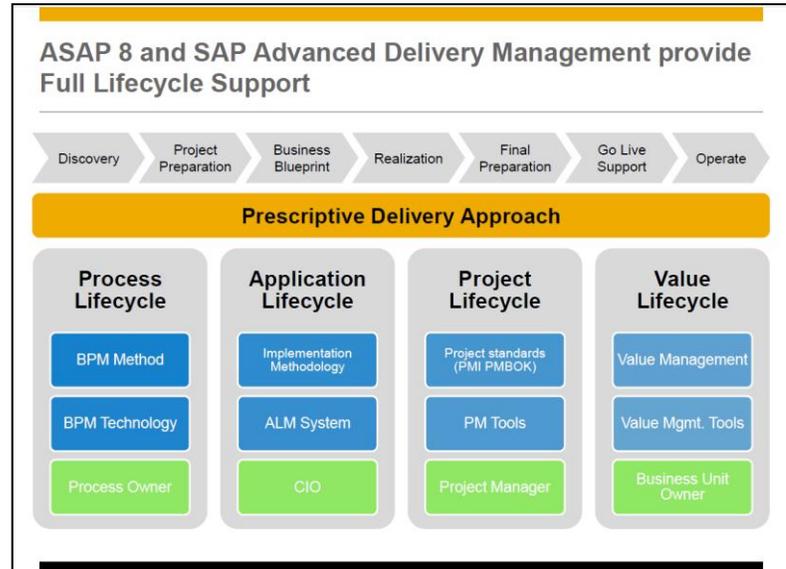
Evaluate project risk, help ensure quality, maximize performance, and optimize solution delivery.

### Program & Project Management

- Luxor Consulting can augment your team with on-site Program & Project Managers to see programs and projects through from concept to closure.
- Our professionals have experience in SAP ERP, ABAP, ASAP, and Solution Manager, and can lead your team through your SAP implementation.

### Our Value Proposition:

- We have considerable expertise and experience delivering the services required in assessing both near term and longer range operating performance utilizing organization studies, financial best practices and information services projects.
- Our seasoned professionals bring continuity and stability you can rely upon in a dynamic environment
- Always willing to “roll-up our sleeves” and work the details.
- We provide value, expertise and high quality solutions at a competitive price, without the high overhead costs, conflict of interest and liability concerns of other professional services firms
- Past successes & quality delivery have made us trusted advisors:



Standard ASAP 8 Methodology takes a disciplined approach to project management, organizational change management, solution management, application life-cycle management and other disciplines applied in the implementation of SAP solutions. The Standard ASAP 8 Methodology is built around the SAP Advanced Delivery Management model and supports project teams with templates, tools, questionnaires, and checklists, including guidebooks and accelerators. Standard ASAP 8 Methodology empowers companies to exploit the power of the accelerated features and tools already built into SAP solutions.

At Luxor Consulting, our seasoned professionals have an average of 10 – 20 plus years of experience (many with Big 4 consulting backgrounds) in SAP, ABAP, ASAP Methodology, and Solution Manager, and bring a comprehensive approach and consistent quality at a more competitive value than other professional services firms.

For more information regarding how Luxor Consulting can assist your company with your SAP system, please contact your local Luxor representative.